



DIVISION OF ECONOMIC AND FINANCIAL STUDIES

STAT888: Applied Business Techniques

Second Semester, 2007

Unit Outline

Students in this unit should read this unit outline carefully at the start of the semester.

ABOUT THIS UNIT

This unit provides the skills necessary to apply the techniques of quantitative analysis in organisational decision-making situations. The approach taken consists of defining the business problem, developing a model, acquiring the necessary data, developing and analysing the solution, and implementing the results. Practical examples taken from a wide variety of business situations will be used and case studies discussed with the emphasis being on applications of the techniques rather than the theory.

The aim of the unit is to provide an appreciation of information requirements within the business and competence in the analysis of management decisions.

The topics covered in this unit are broadly classified as:

- introduction to probabilistic models
- linear programming
- queuing theory and project management.

STAT888 is a 4-credit point unit offered by the Statistics Department in the Division of Economic and Financial Studies as part of the Master of International Business and Master of Commerce programs.

Software:

Microsoft Excel and *QM for Windows* (supplied with the textbook).

Prerequisite: There is no prerequisite for this unit, however it is expected that a student enrolled to the unit has mathematical skills adequate to the degree undertaken.

TEACHING STAFF

Dr Nino Kordzakhia (unit convenor)

Room: E4A 537

Phone: 9850-8549

Fax: 9850-7669

email: nino.kordzakhia@mq.edu.au

Ms Nan Carter

Room: E4A 520

Phone: 9850-8516

Fax: 9850-7669

email: nan.carter@mq.edu.au

CLASSES

The timetable for classes can be found on the University web site at:
<http://www.timetables.mq.edu.au/>

Lectures begin in Week 1. Lectures are held on Wednesdays from 6pm to 9pm in **C5A 226**.

There are no formal tutorials in this unit. From Week 2 onwards it is planned to have on average an hour allowed for exercises on the material presented in the previous lecture.

REQUIRED AND RECOMMENDED TEXT.

Render, B., Stair, R. and Hanna, M., *Quantitative Analysis for Management*. Prentice-Hall 2006, 9th edition.
Lecture notes and tutorial questions will be provided.

UNIT WEB RESOURCES

The unit related material will be delivered via WebCT <https://online.mq.edu.au/>

LEARNING OUTCOMES

By the end of this unit students should be able to understand:

- Basic business statistics
- Optimal allocation of resources
- Making business decisions
- Maximising profits
- Applications of scientific method in business
- Inventory management
- Provision of service versus customer waiting times
- Project management

Students will be expected to gain a reasonable mastery of current implementations of the program *QM for Windows* (supplied with the textbook) and Microsoft Excel.

In addition to the discipline-based learning objectives, all academic programs at Macquarie seek to develop students' generic skills in a range of areas. One of the aims of this unit is that students develop their skills in the following:

- Critical analysis skills;*
- Problem-solving skills;*
- Creative thinking skills.*

TEACHING AND LEARNING STRATEGY

The unit is taught in traditional mode; that is, on campus in standard semesters with weekly lectures.

- Students are expected to attend all lectures;
- The weekly exercises will *not* be collected. They are for practice purposes, and students are *strongly advised to do the exercises*. The solutions are handed out in the next week's lecture.
- There is only one individual assignment for credit. This will be handed out at the **Week 8** and is due to be handed in at the lecture in **Week 12**. For each day late there is a potential loss of assignment marks of 20%.

It is essential that the Assignment solution have a cover sheet with the student's ID, Given Name and Family Name at the TOP of the sheet.

Assessment

The assignment	20%	
Mid-semester Examination	20%	Week 6, September 5
Final Examination	60%	November 14

Students **must perform to a satisfactory level** in the final examination as well as in the overall assessment in order to be awarded an appropriate grade.

MID-SEMESTER TEST

Mid-semester test will be held in **Week 6**, September 5 from 6 till 8pm. Students may bring one A4-sized sheet with notes, hand written on both sides. All necessary statistical tables will be provided. The students will need to bring a calculator and a ruler to the test. Scientific calculators will be needed but must not be of the text (i.e. A, B, C up to Z) or programmable type.

FINAL EXAMINATION

The final exam will be held from 6 pm till 8.30 pm, November 14 in E6A 102. Students may bring one A4-sized sheet with notes, hand written on both sides. Any photocopied or computer printed sheets are forbidden. No other materials such as lecture notes and textbooks are permitted. Scientific calculators will be needed but must not be of the text (i.e. A, B, C up to Z) or programmable type.

The only exception to not sitting an examination at the designated time is because of documented illness or unavoidable disruption. In these circumstances you may wish to consider applying for Special Consideration. Information about unavoidable disruption and the special consideration process is available at <http://www.reg.mq.edu.au/Forms/APSCon.pdf>

If a Supplementary Examination is granted as a result of the Special Consideration process the examination will be scheduled after the conclusion of the official examination period.

RELATIONSHIP BETWEEN ASSESSMENT AND LEARNING OUTCOMES

While attendance at lectures is important it is only a small proportion of the total workload for the unit: reading, research in the library, completing the individual assignment, using the computer and private study are all part of the work involved. At Macquarie it is expected that on average a student should spend about 4 hours per week per credit point.

PLAGIARISM

The University defines plagiarism in its rules: "Plagiarism involves using the work of another person and presenting it as one's own." Plagiarism is a serious breach of the University's rules and carries significant penalties. You must read the University's practices and procedures on plagiarism. These can be found in the *Handbook of Undergraduate Studies* or on the web at: <http://www.student.mq.edu.au/plagiarism/>

The policies and procedures explain what plagiarism is, how to avoid it, the procedures that will be taken in cases of suspected plagiarism, and the penalties if you are found guilty. Penalties may include a deduction of marks, failure in the unit, and/or referral to the University Discipline Committee.

UNIVERSITY POLICY ON GRADING

Academic Senate has a set of guidelines on the distribution of grades across the range from fail to high distinction. Your final result will include one of these grades plus a standardised numerical grade (SNG).

On occasion your raw mark for a unit (i.e., the total of your marks for each assessment item) may not be the same as the SNG which you receive. Under the Senate guidelines, results may be scaled to ensure that there is a

degree of comparability across the university, so that units with the same past performances of their students should achieve similar results.

The process of scaling to SNG does not change the order of marks among students. A student who receives a higher raw mark than another will also receive a higher final scaled mark. The grades and what they mean are given as below:

- HD – High Distinction** Denotes a performance that meets all unit objectives in such an exceptional way and with such marked excellence that it deserves the highest level of recognition.
- D – Distinction** Denotes performance that clearly deserves a very high level of recognition as an excellent achievement in the unit.
- C – Credit** Denotes performance that is substantially better than would normally be expected of competent students in the unit.
- P – Pass** Denotes performance that satisfies unit objectives.
- PC – Conceded Pass** Denotes performance that meets unit objectives only marginally.
- F – Fail** Denotes that a candidate has failed to complete a unit satisfactorily.

For an explanation of the policy see

<http://www.mq.edu.au/senate/MQUonly/Issues/Guidelines2003.doc> or
<http://www.mq.edu.au/senate/MQUonly/Issues/detailedguidelines.doc>.

STUDENT SUPPORT SERVICES

Macquarie University provides a range of Academic Student Support Services. Details of these services can be accessed at <http://www.student.mq.edu.au>.

Unit Schedule

LECTURE (DATE)	TOPIC
1 (August 1)	Introduction to Management Science. Modeling. Data Types. Discrete and Continuous Random Variables.
2 (August 8)	Parameter Estimation Business Applications: Introduction to Decision Theory
3 (August 15)	Linear programming: Problem formulation Graphical solutions
4 (August 22)	Linear programming: Sensitivity analysis
5 (August 29)	Integer programming Linear programming: Business applications
6 (September 5)	<i>MID-SEMESTER TEST (2 Hours)</i>
7 (September 12)	Monte Carlo techniques
8 (October 3)	Inventory systems EOQ models Reorder point Quantity discount <i>ASSIGNMENT GIVEN OUT</i>
9 (October 10)	Waiting line models Simple queues
10 (October 17)	Waiting line models Multi-server queues Constant service time queues
11 (October 24)	Project management Gantt charts . Critical Path Method Arrow diagrams. PERT.
12 (October 31)	Quality Control <i>ASSIGNMENT IS DUE</i>
13 (November 7)	Revision
November 14	<i>FINAL EXAMINATION (2.5 hours)</i>