College of Commerce
Division of Economic and Financial Studies
Department of Business

BBA102
BUSINESS ORGANISATION
PRINCIPLES

UNIT OUTLINE
SEMESTER 2 2007

Unit Convenor: Gordon Brooks
Lectures: Monday 6-8 pm in C5CT1 or Thursday 3-5 pm in X5BT1

Prerequisites: entry to BBA, BAppFin, BCom-Marketing,
BHlth, BHRM or BIntBus

Students in this unit should read the Unit Outline carefully at the
start of semester. It contains important information about the unit.
If anything in it is unclear, please consult the Unit Convenor.
ABOUT THIS UNIT

BBA102 is a 3 credit point unit.

Beginning with the premise that organisations bring people together to achieve what they could not achieve individually, this unit examines organisations and their activities from a number of perspectives. An historical perspective of the management of organisations is developed, including current management approaches and their origins. Structure and strategy are explored from the perspective of their roles as foundations of organisation. Operations and human resource management are examined as major functions in an organisation (other functions such as accounting, marketing, etc. are addressed in other units). An organisation does not exist in isolation, but is constantly interacting with its environment. The role of the organisation viewed from the perspectives of the society to which it is accountable, and the economy within which it operates, is examined.

Business Organisation Principles is presented in two distinct streams. The lecture stream consists of a series of lectures. The lectures loosely parallel the management component of the text. The tutorial stream addresses additional areas relevant to the unit as well as developing skills that will be valuable in your career. It is worth noting that while tutorials are not compulsory, the additional material covered in the tutorials is examinable, and if your final grade is marginal, your tutor’s opinion of your performance may be instrumental in determining your final grade.

TEACHING STAFF

Convenor - Gordon Brooks gbrooks@efs.mq.edu.au

Room E4A 632 Ph. 9850 7472

Consultation Hours: Thursdays 11am to 1pm

CLASSES

Lecture Times: Monday 6-8 pm in C5CT1 or Thursday 3-5 pm in X5BT1
Applications Lecture Times: tutorial/seminar times are available at http://www.timetables.mq.edu.au/

REQUIRED AND RECOMMENDED TEXTS AND/OR MATERIALS

Prescribed Text

Recommended Reading


The McKenna text is highly recommended, as it takes a contemporary approach to managing and is Australian in authorship and content. Rue and Byars gives an American perspective, and while Bartol et. al. is similar, it presents an Australian slant on the American perspective.

There are many other books and journals which can assist the student. The area covered is large and so is the range of books and journals. You are commended to consult the library holdings if you require further reading.

UNIT WEB PAGE

The web page for this unit can be accessed via the ‘Login’ button on http://www.bus.mq.edu.au/units/bba102/index.htm or via http://online.mq.edu.au/

LEARNING OUTCOMES

The learning outcomes of this unit are:

- an understanding of aspects of the evolution of management
- an understanding of major approaches to management
- an understanding of some major functions

In addition to the discipline-based learning objectives, all academic programs at Macquarie seek to develop students’ generic skills in a range of areas. One of the aims of this unit is that students develop skills in the following:

- working in teams
- taking responsibility for the students own learning

TEACHING AND LEARNING STRATEGY

This unit is taught using lectures and tutorials. Students are expected to read in advance of lectures, and participate in tutorials. Chapters listed in the following table refer to chapters in the text: Jones, G. and George, J. (2005). Contemporary Management 4th ed. McGraw Hill: New York
<table>
<thead>
<tr>
<th>Week/Date</th>
<th>Topic and Reading</th>
<th>Tutorials</th>
</tr>
</thead>
<tbody>
<tr>
<td>Week 1 Monday July 30 Thursday August 2</td>
<td>Introduction Reading: Chapter 1</td>
<td>No tutorial</td>
</tr>
<tr>
<td>Week 2 Monday August 6 Thursday August 9</td>
<td>History of Management Reading: Chapter 2</td>
<td>Group Skills</td>
</tr>
<tr>
<td>Week 3 Monday August 13 Thursday August 16</td>
<td>Managerial Performance Reading: see lecture overheads</td>
<td>Group Skills</td>
</tr>
<tr>
<td>Week 4 Monday August 20 Thursday August 23</td>
<td>Environment Reading: Chapters 3 &amp; 6</td>
<td>CLASS TEST 1</td>
</tr>
<tr>
<td>Week 5 Monday August 27 Thursday August 30</td>
<td>Strategy Reading: Chapter 8</td>
<td>Group Presentation 1</td>
</tr>
<tr>
<td>Week 6 Monday September 3 Thursday September 6</td>
<td>Ethics Reading: Chapter 4</td>
<td>Group Presentation 2</td>
</tr>
<tr>
<td>Week 7 Monday September 10 Thursday September 13</td>
<td>Decision Making Reading: Chapter 7</td>
<td>Group Presentation 3</td>
</tr>
<tr>
<td>Monday September 17 Monday September 24</td>
<td>MID SEMESTER BREAK</td>
<td></td>
</tr>
<tr>
<td>Week 8 Monday Public Holiday Thursday October 4</td>
<td>Review Reading: no reading</td>
<td>No tutorial</td>
</tr>
<tr>
<td>Week 9 Monday October 8 Thursday October 11</td>
<td>Operations Management Reading: Chapter 9</td>
<td>CLASS TEST 2</td>
</tr>
<tr>
<td>Week 10 Monday October 15 Thursday October 18</td>
<td>Structure Reading: Chapter 10</td>
<td>Group Presentation 4</td>
</tr>
<tr>
<td>Week 11 Monday October 22 Thursday October 25</td>
<td>Organisational Control Reading: Chapter 11</td>
<td>Group Presentation 5</td>
</tr>
<tr>
<td>Week 12 Monday October 29 Thursday November 1</td>
<td>Human Resource Management Reading: Chapter 12</td>
<td>Group Presentation 6</td>
</tr>
<tr>
<td>Week 13 Monday November 5 Thursday November 8</td>
<td>Review Reading: no reading</td>
<td>CLASS TEST 3</td>
</tr>
</tbody>
</table>
RELATIONSHIP BETWEEN LEARNING ASSESSMENTS AND OUTCOMES

Knowledge and understanding of the material addressed in this unit are assessed using a mixture of assessment tasks. There are five assessment components, a presentation (and report), three in-class tests (held in your tutorial class) and a final exam. The following table shows the proportion of marks for each of the pieces of assessment. You must pass the final exam to pass the unit.

<table>
<thead>
<tr>
<th>Assessment Component</th>
<th>Total % of Grade from this Component</th>
</tr>
</thead>
<tbody>
<tr>
<td>Group Presentation &amp; Report</td>
<td>15%</td>
</tr>
<tr>
<td>In-class Test 1</td>
<td>10%</td>
</tr>
<tr>
<td>In-class Test 2</td>
<td>10%</td>
</tr>
<tr>
<td>In-class Test 3</td>
<td>10%</td>
</tr>
<tr>
<td>Final Exam</td>
<td>55%</td>
</tr>
<tr>
<td>TOTAL</td>
<td>100%</td>
</tr>
</tbody>
</table>

Presentation & Report
The presentation is to be completed in groups, which will be organised in your tutorial class. Groups will be organised in weeks 2 and 3, i.e. the first and second tutorials. If you do not attend and join a group you will be unable to receive marks for this assessment. Individual reports will not be marked.

In-class Tests
These tests are held in your tutorial class. A list of questions will be made available on the unit website in advance of each test. You are able to prepare answers for all questions but may not take notes into the In-class Test. Your tutor will select two questions from the list for your class to answer. You will have 40 minutes to answer the questions. The selection will not be disclosed prior to the test.

Questions for In-class test 1 will address material covered in the lectures and tutorials of weeks 1 to 3. Questions for In-class test 2 will address material covered in the lectures and tutorials of weeks 4 to 8. Questions for In-class test 3 will address material covered in the lectures and tutorials of weeks 9 to 12.

Final Examination
The final exam will be held in the formal examination period, Wednesday 14th November to Friday 30th November 2007, and will address the whole of the unit. You will be allowed to take one A4 page of your own notes into the final exam. Your name and student number must be printed no smaller than 12 point on both sides of this page of notes, however there are no other restrictions on the content of your page. You may write as much or as little as you want, use one or both sides, write in English or any other language. No other aids will be allowed into the exam. The whole of the unit is examinable in the final exam. Details of the final exam’s format will be given later in the semester.

YOU MUST PASS THE FINAL EXAM TO PASS THE UNIT.

PLAGIARISM
The University defines plagiarism in its rules: "Plagiarism involves using the work of another person and presenting it as one's own." Plagiarism is a serious breach of the University's rules and carries significant penalties. You must read the University's practices and procedures on plagiarism. These can be found in the *Handbook of Undergraduate Studies* or on the web at:

http://www.student.mq.edu.au/plagiarism/

The policies and procedures explain what plagiarism is, how to avoid it, the procedures that will be taken in cases of suspected plagiarism, and the penalties if you are found guilty. Penalties may include a deduction of marks, failure in the unit, and/or referral to the University Discipline Committee.

**UNIVERSITY POLICY ON GRADING**

Academic Senate has a set of guidelines on the distribution of grades across the range from fail to high distinction. Your final result will include one of these grades plus a standardised numerical grade (SNG).

On occasion your raw mark for a unit (i.e., the total of your marks for each assessment item) may not be the same as the SNG which you receive. Under the Senate guidelines, results may be scaled to ensure that there is a degree of comparability across the university, so that units with the same past performances of their students should achieve similar results.

It is important that you realise that the policy does not require that a minimum number of students are to be failed in any unit. In fact it does something like the opposite, in requiring examiners to explain their actions if more than 20% of students fail in a unit.

The process of scaling does not change the order of marks among students. A student who receives a higher raw mark than another will also receive a higher final scaled mark.

For an explanation of the policy see


**STUDENT SUPPORT SERVICES**

Macquarie University provides a range of Academic Student Support Services. Details of these services can be accessed at http://www.student.mq.edu.au.

**CLASSROOM ETIQUETTE**

Students are expected to arrive on time, certainly before five minutes past the hour, and not to leave until the class ends. If you have a recurring problem that makes you late, or forces you to leave early, have the courtesy to discuss this with your lecturer/tutor. Students are expected to be quiet during lectures unless, of course, class participation is required. Mobiles should be turned off during classes; not simply set to “silent”.